



**38TH DISTRICT AGRICULTURAL ASSOCIATION
Board of Directors Board Meeting Minutes
Monday, December 21, 2020**

Call to Order

The Board of Directors of the 38th District Agricultural Association met on Monday, December 21, 2020 for its regular Board Meeting. President Anguiano-Franco called the meeting to order at 5:31 p.m.

Roll Call

Directors Present: Anguiano-Franco, Arellano, Bower, Mattos, Souza, Weidman, Wilkey, Williams

Introduction of Guests and Staff

Matt Cranford, CEO; Debbie Larrick, Accounting; Kim Williams, Concessions Manager

Approval of Minutes – November 16, 2020 Regular Board Meeting:

Director Williams moved to approve the minutes of the November 16, 2020 regular board meeting. Director Weidman seconded the motion. Motion carried.

Manager (CEO's) Report:

CEO Cranford reported minimal office hours still. Current employee living in the trailer on grounds will be leaving January 31, 2021.

President's Report:

President Anguiano-Franco suggested the holiday party be moved from January due to Covid. Director Mattos moved to move the holiday party from January and consider a holiday party in February. Director Souza seconded the motion. Motion carried.

Advisory Committee Reports:

Finance Committee:

Director Souza updated the Board on the Stanislaus Community Foundation grant. The \$160,000 for the fair has been deposited. The Friends of the Fair Foundation will be receiving \$7500.00.

Director Souza moved to approve November 2020 Balance Sheet and Financial Recap as presented. Director Wilkey

seconded the motion. Motion carried.

Director Souza moved to approve November 2020 Accounts Payable and Accounts Receivable as presented. Director Mattos seconded the motion. Motion carried.

Director Souza moved to approve November 2020 Payroll as presented. Director Wilkey seconded the motion. Motion carried.

Marketing:

No report.

Operations Committee:

CEO Cranford reported still waiting to hear on moving forward with the lift station. CEO Cranford had to verify the Fair is financially viable.

CEO Cranford reported staff is making it a priority to use AWP labor when available. The new person that will be living in the trailer will likely not be a regular employee but will be responsible for the gates and the RV lot.

Entertainment Committee:

No report.

Commercial Committee:

Director Williams made a motion to approve General Allocation Agreement 20-0577-000-SG and Funding Agreement 20-0935000-SO. Director Wilkey seconded the motion. Motion carried.

Director Williams made a motion to approve Rental Contracts 2020-59 through 2020-65 and 2020-71. Director Wilkey seconded the motion. Motion carried.

CEO Cranford gave a recap of the Reverse Christmas parade. He is working with HR Pros for a COVID Drive thru testing on grounds. Currently staff is working on cancelling and adjusting events per COVID guidelines.

Livestock Committee:

Discussion took place on all options for the livestock shows in July 2021 and trying to deal with COVID guidelines. The livestock committee has approved spreading the show out over 3 weeks starting July 5, 2021 and three different sale dates.

Director Souza made a motion to approve the 2021 Livestock Show Schedule, and Livestock Sale Schedule with Turlock Livestock Auction. Director Weidman seconded the motion. Motion carried.

Executive Committee:

No report.

New Business:

None

Old Business:

CEO Cranford reported some traction on satellite racing. There has been email conversations and marketing plans. Hope to open after COVID.

Friends of the Stanislaus County Fair Foundation Update:

Director Wilkey reported the Foundation will be receiving a \$7500.00 grant from the Stanislaus Community Foundation.

Correspondence:

CDFA on Fiscal year 2020/21 Base and Training Allocation – Amendment. The Fair will be receiving \$32,030.

Next Board Meetings:

Director Williams made a motion to move the January Board meeting to January 19, 2021 at 5:30. Director Arellano seconded the motion. Motion carried.

January 19, 2021 at 5:30 regular Board Meeting.

Adjourn:

President Anguiano-Franco adjourned the meeting at 6:11 p.m.

Matt Cranford
Chief Executive Officer

Angelica Anguiano-Franco
President, Board of Director